

MIDLAND AREA COMMUNITY FOUNDATION
REPORT ON FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2007 AND 2006

CONTENTS

	Page
Independent auditors' report.....	1
Financial statements	
Statements of financial position.....	2
Statements of activities	3
Statements of cash flows.....	4
Notes to financial statements	5 - 10



Lamonte T. Lator
Bruce J. Dunn
Jeffrey C. Stevens
Linda I. Schirmer
Steven W. Scott
David M. Raeck
Robert E. Miller, Jr.
Steven B. Robbins
James E. Nyquist
James R. Dedyne

Timothy H. Adams
David B. Caldwell
Edward L. Williams, III
Timothy J. Orians
Dennis D. Theis
James A. McNeeley

Walter P. Maner, Jr. (1921-2004)
Floyd L. Costerisan
Leon A. Ellis (1933-1988)

INDEPENDENT AUDITORS' REPORT

Board of Trustees
Midland Area Community Foundation

We have audited the accompanying statements of financial position of Midland Area Community Foundation as of December 31, 2007 and 2006, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Midland Area Community Foundation as of December 31, 2007 and 2006, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Maner, Costerisan & Ellis, P.C.

April 25, 2008

**MIDLAND AREA COMMUNITY FOUNDATION
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2007 AND 2006**

	2007	2006
ASSETS		
Cash and cash equivalents	\$ 3,678,875	\$ 3,401,876
Investments	59,524,525	55,989,402
Pledges receivable, net	905,960	1,508,349
Student loans receivable	18,040	27,740
Construction in process - office building	344,993	-
Parks and improvements, less accumulated depreciation of \$34,545 and \$33,713 in 2007 and 2006, respectively	663,363	664,195
Furniture and equipment, less accumulated depreciation of \$102,040 and \$93,160 in 2007 and 2006, respectively	51,490	60,370
	TOTAL ASSETS	\$ 61,651,932
	\$ 65,187,246	\$ 61,651,932
 LIABILITIES AND NET ASSETS		
Accounts payable	\$ 22,380	\$ 27,282
Grants payable	180,549	162,849
Deferred revenue - Access to Recreation grant	215,387	160,000
Restricted organizational funds	1,494,542	1,425,032
	TOTAL LIABILITIES	1,775,163
	1,912,858	1,775,163
 NET ASSETS:		
Unrestricted	61,368,428	57,368,420
Temporarily restricted	905,960	1,508,349
Permanently restricted	1,000,000	1,000,000
	TOTAL NET ASSETS	59,876,769
	63,274,388	59,876,769
	\$ 65,187,246	\$ 61,651,932

See notes to financial statements.

**MIDLAND AREA COMMUNITY FOUNDATION
STATEMENTS OF ACTIVITIES
YEARS ENDED DECEMBER 31, 2007 AND 2006**

	2007			2006				
	Unrestricted	Temporarily restricted	Permanently restricted	Total	Unrestricted	Temporarily restricted	Permanently restricted	Total
Revenues and gains:								
Contributions and pledges	\$ 2,133,413	\$ 23,000	\$ -	\$ 2,156,413	\$ 2,296,825	\$ 2,800	\$ -	\$ 2,299,625
Investment income	4,372,892	-	-	4,372,892	6,547,256	-	-	6,547,256
Other	112,391	-	-	112,391	25,739	-	-	25,739
Net assets released from restrictions	625,389	(625,389)	-	-	1,250,504	(1,250,504)	-	-
Total unrestricted revenues and gains	7,244,085	(602,389)	-	6,641,696	10,120,324	(1,247,704)	-	8,872,620
Expenses:								
Program expenses:								
Grant awards	1,561,750	-	-	1,561,750	1,426,715	-	-	1,426,715
Other program expenses	1,093,445	-	-	1,093,445	934,783	-	-	934,783
Management and general	484,150	-	-	484,150	645,342	-	-	645,342
Fundraising	104,732	-	-	104,732	134,716	-	-	134,716
Total expenses	3,244,077	-	-	3,244,077	3,141,556	-	-	3,141,556
INCREASE (DECREASE) IN NET ASSETS	4,000,008	(602,389)	-	3,397,619	6,978,768	(1,247,704)	-	5,731,064
NET ASSETS, beginning of year	57,368,420	1,508,349	1,000,000	59,876,769	50,389,652	2,756,053	1,000,000	54,145,705
NET ASSETS, end of year	\$61,368,428	\$ 905,960	\$ 1,000,000	\$63,274,388	\$57,368,420	\$ 1,508,349	\$ 1,000,000	\$59,876,769

See notes to financial statements.

**MIDLAND AREA COMMUNITY FOUNDATION
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2007 AND 2006**

	<u>2007</u>	<u>2006</u>
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS:		
Cash flows from operating activities:		
Increase in net assets	\$ 3,397,619	\$ 5,731,064
Adjustments to reconcile increase in net assets to net cash provided (used) by operating activities:		
Depreciation	9,710	15,496
Loss on disposal of equipment	-	194
Net appreciation in fair value of investments	(1,066,927)	(4,192,084)
Decrease in operating assets:		
Student loans receivable	9,700	6,942
Pledges receivable	602,389	1,247,704
Increase (decrease) in operating liabilities:		
Accounts payable	(4,902)	(85,490)
Grants payable	17,700	(127,185)
Deferred revenue - Access to Recreation grant	55,387	160,000
Restricted organizational funds	69,510	155,938
	<u>3,090,186</u>	<u>2,912,579</u>
 Cash flows from investing activities:		
Purchases of property and equipment	(344,993)	(1,107)
Proceeds from sales/redemptions of investment securities	13,413,644	3,614,997
Purchases of investment securities	(15,881,838)	(5,950,539)
	<u>(2,813,187)</u>	<u>(2,336,649)</u>
 NET INCREASE IN CASH	276,999	575,930
 CASH AND CASH EQUIVALENTS:		
Beginning of the year	<u>3,401,876</u>	<u>2,825,946</u>
 End of the year	<u>\$ 3,678,875</u>	<u>\$ 3,401,876</u>

See notes to financial statements.

**MIDLAND AREA COMMUNITY FOUNDATION
NOTES TO FINANCIAL STATEMENTS**

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Presentation

The Foundation is required to report information regarding its financial position and activities according to three classes of net assets. The bylaws of the Foundation include a variance provision that allows the Board of Trustees of the Foundation to vary the use of substantially all contributions received. The Board of Trustees strives to honor a donor's charitable intent, unless in their sole judgment that intent becomes, in effect, unnecessary, incapable of fulfillment or inconsistent with the charitable needs of the community, or area served by the Foundation. Based on this variance provision, all assets of the Foundation have been classified as unrestricted with the exception of unconditional pledges receivable classified as temporarily restricted and one endowment fund whose assets are to be held in perpetuity.

Accrual Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting, and accordingly, reflect all significant receivables, payables and other liabilities.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash deposits held in checking accounts and money market funds.

Investments

The Foundation carries investments in marketable securities at their fair values in the statements of financial position. Unrealized gains and losses are included in investment income (loss) in the accompanying statements of activities.

Pledges Receivable

The Foundation reports unconditional pledges received as revenue in the period received. Pledges receivable are recorded at net realized value if expected to be collected in one year and at fair value if expected to be collected in more than one year. Fair value represents the present value of estimated future cash flows from unconditional promises to give discounted using an interest rate of 6 percent. Uncollectible promises to give are expected to be insignificant.

Property, Equipment and Depreciation

Property and equipment are stated at cost, if purchased, and at estimated fair value at date of donation. Major improvements and renewals are capitalized while ordinary maintenance and repairs are expensed. Depreciation is computed on the straight-line method and is based on expected useful lives ranging from 3 to 40 years. The Foundation capitalizes all equipment purchased with a useful life exceeding one year and cost greater than \$500.

**MIDLAND AREA COMMUNITY FOUNDATION
NOTES TO FINANCIAL STATEMENTS**

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Deferred Revenue - Access to Recreation Grant

Deferred revenue consists of receipts received in advance from the Council of Michigan Foundations for recreation projects and related expenses. The grant period is December 1, 2006 - March 31, 2009. As of December 31, 2007, the Foundation has incurred approximately \$4,600 of expenses for the grant. Certain provisions for local matching amounts are contained in the grant agreement.

Restricted Organizational Funds

Amounts received from other not-for-profit organizations that specify itself, or a related organization, as the beneficiary are recorded as liabilities. Investment earnings on the amounts received and distributions paid to the beneficiary organization are recorded as increases and decreases, respectively, to the liability.

Contributions

Generally, contributions, including unconditional pledges to give, are recorded at fair value when received. Contributions of services, fixed assets, and other non-monetary contributions are recorded at the donor's estimated fair value. All current contributions are considered unrestricted.

Functional Classification of Expenses

The Foundation reports its expenses on the statement of activities into functional classifications based on direct identification, time studies and floor space. Each category is defined as follows:

Program Expenses

Program expenses include grant awards and other significant program expenses. Program expenses also include the in-kind and other expenses incurred by such programs as the Santa House project, River Days project, Midland County Youth Action Council project, Midland County Gang and Violence Prevention Partnership project, and Scholarship project.

Management and General

Management and general expenses include those expenses associated with the management of the Foundation.

Fundraising Expenses

Fundraising expenses include those expenses associated with promoting and raising funds for the Foundation.

**MIDLAND AREA COMMUNITY FOUNDATION
NOTES TO FINANCIAL STATEMENTS**

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Concluded)

Grant Awards

Grants are recorded as expenses when approved by the Board. Grant awards are presented on the financial statements net of grant refunds.

NOTE 2 - NATURE OF ORGANIZATION, RISKS AND UNCERTAINTIES

Midland Area Community Foundation (the "Foundation") is organized as a nonprofit community foundation for the purpose of promoting and enabling community-wide philanthropic giving to enrich and improve the lives of residents throughout the Michigan counties of Midland, Clare and Gladwin. In fulfilling this mission, the Foundation receives and administers gifts and bequests that are used to meet various needs. The Foundation receives most of its contributions from individuals, public and private foundations, and businesses in Midland County.

The Foundation is a not-for-profit organization exempt from income tax under Section 501(c)(3) of the Internal Revenue Code (the "Code"). The Foundation has been classified as a publicly supported charitable organization under Section 509(a)(1) of the Code and contributions to it are tax deductible by donors within the limitations prescribed by the Code. Also, the Foundation is a Michigan certified community foundation; as such, certain contributions to the Foundation entitle the donor to a state tax credit in addition to the deduction allowed for federal income tax purposes.

The Foundation is required to disclose significant concentrations of credit risk regardless of the degree of such risk. Financial instruments that potentially subject the Foundation to credit risk consist principally of cash, investments and pledges receivable. The Foundation's cash is deposited with high-credit-quality financial institutions. Although such cash balances exceeded the federally insured limits at certain times during the year and at year-end, they are, in the opinion of management, subject to minimal risk.

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

At December 31, 2007, approximately 54% of pledges receivable is from one private foundation and approximately 40% percent from the assignment of patent rights. At December 31, 2006, approximately 63% of pledges receivable are from two private foundations and approximately 25% percent from the assignment of patent rights.

**MIDLAND AREA COMMUNITY FOUNDATION
NOTES TO FINANCIAL STATEMENTS**

NOTE 3 - INVESTMENTS

The following summarizes the cost basis and fair value (carrying value) of investments of December 31, 2007 and 2006.

	2007		2006	
	Cost	Fair value	Cost	Fair value
Certificates of deposit	\$ 1,610,553	\$ 1,610,553	\$ 1,500,000	\$ 1,527,744
U.S. Governmental agencies obligations	1,643,010	1,627,428	1,813,413	1,752,910
Corporate bonds	1,191,965	1,202,980	1,456,757	1,426,290
Fixed income mutual funds	11,298,085	11,420,299	7,490,300	7,358,040
Common stocks	4,068,707	4,830,494	4,371,559	5,367,132
Equity mutual funds	26,584,584	35,251,671	26,816,255	37,509,201
Hedge funds	2,500,000	2,512,524	-	-
Bank loan fund	970,000	1,068,576	970,000	1,048,085
Total	<u>\$ 49,866,904</u>	<u>\$ 59,524,525</u>	<u>\$ 44,418,284</u>	<u>\$ 55,989,402</u>

Investment income for the year ended December 31 consists of the following:

	2007	2006
Interest, dividends and distributions	\$ 3,337,878	\$ 2,420,412
Net appreciation in fair value	1,146,335	4,304,183
Total investment income	4,484,213	6,724,595
Less amounts allocated to restricted organizational funds	(111,321)	(177,339)
	<u>\$ 4,372,892</u>	<u>\$ 6,547,256</u>

The Foundation paid bank trustee and investment management fees of and \$59,670 and \$32,307, respectively in 2007 and \$42,627 and \$45,984, respectively in 2006.

**MIDLAND AREA COMMUNITY FOUNDATION
NOTES TO FINANCIAL STATEMENTS**

NOTE 4 - PLEDGES RECEIVABLE

Pledges receivable (unconditional promises to give) at December 31 were as follows:

	2007	2006
Receivable in less than one year	\$ 622,742	\$ 740,050
Receivable in one to five years	331,200	934,100
	953,942	1,674,150
Less discount to net present value	47,982	165,801
Net pledges receivable	\$ 905,960	\$ 1,508,349

Patent Rights

During 2005, a contributor assigned to the Foundation patent rights, which expire in August 2012. The value of the patent rights, which is included in pledges receivable, is calculated based on the present value of the estimated amount of the semi-annual payments to be received discounted at 4.25%. At December 31, 2007, the estimated net present value is approximately \$353,250.

NOTE 5 - LEASES

The Foundation leases office space and space. Prior to August 1, 2006, the office lease called for monthly payments of \$1,900 plus semi-annual payments for reimbursement of real estate taxes and insurance premiums. During August 2006, additional space was leased in the existing office and the monthly payment amount was amended to \$2,220 through the end of the lease term. Effective January 11, 2008, the Foundation terminated this lease.

The Foundations also leases space for one of its projects. The project space lease runs until August 2008 with nine successive five year renewal periods. The lease calls for single annual payments of \$3,500. Payments for the project lease are recorded as project expense. Rent expense for 2007 and 2006 totaled \$28,248 and \$25,331, respectively.

Effective January 11, 2008, the Foundation began leasing temporary office space on a month-to-month basis. It is anticipated this will terminate in June 2008 when the Foundation moves to new office space which it owns. The monthly rental amount is \$3,000.

NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS

Because of the inherent time restrictions of pledges receivable, these amounts are reported as temporarily restricted net assets. The amounts “released from restrictions” for the years ended December 31, 2007 and 2006 were the result of the pledges collected and received.

**MIDLAND AREA COMMUNITY FOUNDATION
NOTES TO FINANCIAL STATEMENTS**

NOTE 7 - LETTER OF CREDIT

During 2005, the Foundation provided a letter of credit of approximately \$370,000 related to the Entranceways project. The letter of credit expires December 2009.

NOTE 8 – CONSTRUCTION IN PROCESS – OFFICE BUILDING

In November 2007, the Foundation purchased a building and began improvements to provide future office space. Through December 31, 2007, \$344,993 has been paid for acquisition and improvements. Total cost when completed (anticipated to be June 2008) are estimated to be approximately \$800,000.